



**Dear Team JUSCO,**

**Greetings!**

As I sit and reflect upon the year gone by, there are so many reasons to rejoice and celebrate, which make me proud to be part of such a team. If on one side we embarked upon the path breaking project of Recycling of the city sewage and continue to work to make our city a better place to live through CTO projects on JTO front, then on the other, our PSD once again proved that they are the best in the country and got the distinguished recognition third time in a row. Our EPC started the unique project of building the township at Kalinganagar with new technology and bagged many projects which will take the vertical towards the title – Growth Engine. We took our new vertical Operations and Maintenance (O & M) from infancy to relative maturity and in addition to our growth in Odisha, we bagged TATA Motors contract for maintaining some of the services in their township. We are almost ready to enter the much dreamt about new vertical – Real Estate. All of this and much more which, if I were to go on writing about, will take reams and reams of paper, has been achieved with the absolute commitment of all the Support Functions. Not only do we have JSK operating at far more efficient level with lots of data analytics and helping town services to do their job with more agility, we also introduced many systems like BTS, Car pool etc resulting in a revitalized **JUSCO -more Consolidated, Stronger and firmly on the path of Cautious Growth.**

**Yes** – there are reasons for us to celebrate which in a way, got reconfirmed when our organisation once again climbed up the TBEM ladder proving that our systems and processes are more robust today and we, as a team are embracing **Quality as a differentiator** in anything and everything that we do. **Our Union** stood by us throughout and together, we took upon ourselves the task to take JUSCO to greater heights.

This would not have been possible but for the rigorous engagement of **our Board** wherein we have our Chairman and members who are always willing to spend time with us, understand our issues and give guidance. I take the opportunity to thank the Board with the wish to continue to get their support as we move forward.

However, amidst such an exciting scenario, I also have the dark spot when we had a fatality. It may have been a freak accident but was there something that we could do to avoid the loss of a life? It is incumbent upon every one of us to ensure that people working with us should remain safe which is possible only when we make **Safety** as our primary concern at all times.

We are at an inflexion point where we should realise that the journey ahead is far more complex and difficult. In the changing times, our Customers and all other Stakeholders will want us to perform **at a level which is unprecedented**. Our productivity levels will have to be revisited. The work practices will have to undergo serious and significant changes. **Success in the past may be a stepping stone but does not guarantee bright future. To sustain our position and continue on the path of growth, we will probably have to Unlearn a lot to Relearn the new ways to live upto the expectations. Technology will play a major role in the process and we must find ways to adapt to the everchanging work field. *The question that we need to ask ourselves is – Are we ready for such a challenge?* I think we are and I am sure that every member of JUSCO is gearing up to take such strides.**

As we welcome the 2017, I wish all of you and your family members “**A Very Happy and Happening New Year**”.

*Man Ek Seepi Hai, 'Aasha' Moti Hai*

*Har Pal Jeevan Ka, Ek Chunauti Hai..... Ek Chunauti Hai..... Ek Chunauti Hai*

With warm regards,

Ashish